**The Third International Rail Business Forum**

1520 Strategic Partnership: Central Asia

1520 at the Forefront of Eurasian Trade

12-14 November 2012

Radisson Hotel, Astana, Kazakhstan

**Programme**

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| **12 November** |
| 14:00-19:00 | Registration *(Open-air area near Sary Arka Halls)* |
| 20:00 | Welcome cocktail *(Alasha Restaurant)* |
| **13 November** |
| 8:30-10:00 | Registration *(Open-air area near Sary Arka Halls)*Coffee, tea |
| 10:00-10:15 | Opening *(Sary Arka Hall 1)***Serik Akhmetov**, Prime Minister of the Republic of Kazakhstan**Askar Mamin**, President, Kazakhstan Railways**Vladimir Yakunin**, President, Russian Railways |
| 10:15-11:45 | Plenary discussion *(Sary Arka 1 Hall)***The Impact of Rail Transport on Leading Economies across Eurasia** * The prospect of 1520’s coordinated policy for the development of Trans-Eurasian routes
* The reasons for increasing the volumes of transit through international transport corridors
* Increasing the potential of transit due to the territorial development of the Chinese economy
* The foundation of a united transport and logistics company for the member states of the Common Economic Space (CES): from announced plans to the first million of TEU
* Legal base for the cooperation between the participants of the transport process

Moderator:**Ermolay Solzhenitsyn**, Managing Partner, McKinsey & Company in MoscowSpeakers:**Askar Mamin**, President, Kazakhstan Railways**David Lee**, Partner and Managing Director, Boston Consulting Group in Shanghai**Fyodor Pekhterev**, General Director, Institute of Transport Economics and Development**Albertas Shimenas**, Deputy General Director, Lithuanian Railways**Vladimir Yakunin**, President, Russian Railways  |
| 11:45-12:15 | Coffee break *(Open-air area near SaryArka Halls)* |
| 12:15-13:45 | Discussion *(Sary Arka 1 Hall)***Container Business – a Catalyst of TRANSIT Evolution** * The economic development of China’s northwestern and central provinces.

Freight potential of 1520’s international railway routes* The integration of capacities in the logistics business; customs issues
* Introducing competitive tariffs for international railway traffic. Speeding up the implementation of tariffs
* Highlighting the tariff’s investment-attractive wagon component will boost investors’ interest in the container services business
* The future of container shipping technologies: the container services business 20 years from now

Moderator:**Andrey Timofeev**, Partner and Managing Director, Boston Consulting Group in MoscowSpeakers:**Salman Babayev**, Vice-President for Commerce, Russian Railways**Yerkhat Iskaliev**, Vice-President for Logistics, Kazakhstan Railways**Alevtina Kirillova**, Advisor to the Head, Federal Tariff Service of the Russian Federation**Yury Yuriev**, Director for Strategic Development, TransContainer  |
| 13:45-15:00 | Lunch *(Sary Arka 2,3 Halls)* |
| 15:00-17:00 | Expert dialogue *(Sary Arka 4 Hall)***The CES: an Integrating Incentive to Boost International Transport Corridors** * The advantages of unified tariffs for freight-generating sectors
* Simplifying customs inspection procedures for the sake of accelerating transit transport
* Automation as a factor of business competitiveness: the rules of electronic interaction for trading companies
* Carriers’ access to work in the markets of partner countries: on the way to agreed transportation conditions
* Helping implement the agreement on transport and logistics system between Russia, Kazakhstan and Belarus

Moderator:**Boris Poretsky**, Partner, A.T. KearneySpeakers:**Oleg Dunaev**, Chairman, Committee on Logistics, Chamber of Commerce and Industry of the Russian Federation**Vasily Gapeev**, Head, Office of the Belarusian Railways in Kazakhstan**Alexey Illarionov**, Vice-President, Russian Railways**Alevtina Kirillova**, Advisor to the Head, Federal Tariff Service of the Russian Federation**Valery Reshetnikov**, Senior Vice-President for Corporate Management and Strategic Development, Russian Railways**Baurzhan Urynbasarov**, Managing Director, Operational Work, Kazakhstan Railways |  |
| 20:00 | Gala - Reception on behalf of Kazakhstan Railways *(Sary Arka 1 Hall)* |
| **14 November** |
| 10:00-11:30 | International Business Dialogue *(Sary Arka 1 Hall)***The Railways of the 21 century. Safer, Greener and Comfortable – The Three Main Pillars of Modern Infrastructure*** Trade at high speeds: evaluating the infrastructure requirements in Central Asian
* Technologies of Innovative Engineering – a springboard of commercial success
* Building railways with an increased life cycle: how to evenly distribute the impact on infrastructure?
* Modernising urban railways: how to ensure that rail transport dominates in big cities
* Investment incentives for accelerated implementation of construction projects

Moderator:**Irina Rossius**, Russian Journalist and TV presenterSpeakers:**Adelsha Ermuhanov**, Managing Director of New Projects, Kazakhstan Railways**Valentin Gapanovich**, Senior Vice-President, Chief Engineer, Russian Railways**Bernard Gonnet**, Managing Director, Russia and CIS, Alstom Transport**Gennady Talashkin**, First Deputy General Director, RZDStroy**Tomash Shuba**, General Director, TINES |
| 11:30-12:00 | Coffee break *(Open-air area near SaryArka Halls)* |

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| 12:00-13:30 | Session *(Sary Arka 1 Hall)***Logistics: a Business in the Intermodal Dimension** * Principles of transport logistics: a formula for moving towards the 5S standard (cost, service, speed, maintenance and stability)
* The role of rail transport in developing the logistics business: Kazakhstan’s experience
* The development of the Khorgos – Eastern Gate special economic zone: creating a single transport and logistics system for the region
* Optimal forms of outsourcing. How realistic is the transition to a single provider?
* Business cooperation with the customs and border services

Moderator:**Boris Lapidus**, General Director, Russian Research and Development Institute of Railway Transport; Chairman, International Railway Research Board at the International Union of RailwaysSpeakers:**Oleg Dunaev**, Chairman, Committee on Logistics, Chamber of Commerce and Industry of the Russian Federation**Rustan Dzhenalinov**, President, National Centre for Transport Logistics Development**Edil Iskakov**, President, Kedentransservice**Eduard Kaplan**, Chairman of the Board, ENRC Logistics**Roman Novikov**, First Deputy Head, Central Directorate for Managing the Terminal and Warehousing Complex - Subsidiary of Russian Railways | Session *(Sary Arka 2 Hall)***Manufacturing – the Mobile Foundation for Eurasian Trade** * Localising production in Central Asia: transferring technologies and creating engineering centres
* Locomotive traction: en route to a technological breakthrough in heavy train traffic
* The future for hybrid machines: resource savings and the environmental friendliness of transport
* Trailer-on-flatcar transport: supporting business by developing and creating a specialised railway
* Product quality: applying the IRIS standard as a key priority in the engineering industry

Moderator:**Oleg Senkovsky**,First Deputy Head,Centre for Technical Audit, Russian RailwaysSpeakers:**Valentin Gapanovich**, Senior Vice-President, Chief Engineer,Russian Railways**Bernard Gonnet**, Managing Director, Russia and CIS,Alstom Transport**José Carlos Miguel de Priego**, Head, Product Development, Talgo**Vladimir Shneydmyuller**, Deputy General Director and Technical Director, Transmashholding | Session *(Sary Arka 3 Hall)***Restructuring the passenger system: national practices and global experience*** Principles for the construction of high-speed transport: the relationship between state and loan capital
* Profitable transport: systems for planning supply and meeting demand
* Suburban transport: regional companies vs the nationwide carrier
* Loyalty programmes as a long-term way of retaining customers
* Capitalising the baggage freight transport segment
* Synchronization of Various Directions of Reforming of the Local Passenger Transportation

Moderator:**Olga Gorbunova**, Editor,RZD-Partner MagazineSpeakers:**Mikhail Akulov**, Vice-President, Russian Railways-General Director,Federal Passenger Company**Elena Bocharova**, Deputy General Director,Insurance Company Soglasie**Akbulat Zhagiparov**, President, Passenger Transport**Maxim Shneyder**, Head, Local Transportation Management Centre, Russian Railways |

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| 13:45-14:00 | **Closing** *(Sary Arka 1 Hall)* |  |
| 14:00-15:30 | Lunch *(Sary Arka 4 Hall)* |  |

**Pose your question to speakers & moderators via Business Dialogue ONLINE NETWORKING**