**The Third International Rail Business Forum**

1520 Strategic Partnership: Central Asia

1520 at the Forefront of Eurasian Trade

12-14 November 2012

Radisson Hotel, Astana, Kazakhstan

**Programme**

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| **12 November** | | |
| 14:00-19:00 | Registration *(Open-air area near Sary Arka Halls)* | |
| 20:00 | Welcome cocktail *(Alasha Restaurant)* | |
| **13 November** | | |
| 8:30-10:00 | Registration *(Open-air area near Sary Arka Halls)*  Coffee, tea | |
| 10:00-10:15 | Opening *(Sary Arka Hall 1)*  **Serik Akhmetov**, Prime Minister of the Republic of Kazakhstan  **Askar Mamin**, President, Kazakhstan Railways  **Vladimir Yakunin**, President, Russian Railways | |
| 10:15-11:45 | Plenary discussion *(Sary Arka 1 Hall)*  **The Impact of Rail Transport on Leading Economies across Eurasia**   * The prospect of 1520’s coordinated policy for the development of Trans-Eurasian routes * The reasons for increasing the volumes of transit through international transport corridors * Increasing the potential of transit due to the territorial development of the Chinese economy * The foundation of a united transport and logistics company for the member states of the Common Economic Space (CES): from announced plans to the first million of TEU * Legal base for the cooperation between the participants of the transport process   Moderator:  **Ermolay Solzhenitsyn**, Managing Partner, McKinsey & Company in Moscow  Speakers:  **Askar Mamin**, President, Kazakhstan Railways  **David Lee**, Partner and Managing Director, Boston Consulting Group in Shanghai  **Fyodor Pekhterev**, General Director, Institute of Transport Economics and Development  **Albertas Shimenas**, Deputy General Director, Lithuanian Railways  **Vladimir Yakunin**, President, Russian Railways | |
| 11:45-12:15 | Coffee break *(Open-air area near SaryArka Halls)* | |
| 12:15-13:45 | Discussion *(Sary Arka 1 Hall)*  **Container Business – a Catalyst of TRANSIT Evolution**   * The economic development of China’s northwestern and central provinces.   Freight potential of 1520’s international railway routes   * The integration of capacities in the logistics business; customs issues * Introducing competitive tariffs for international railway traffic. Speeding up the implementation of tariffs * Highlighting the tariff’s investment-attractive wagon component will boost investors’ interest in the container services business * The future of container shipping technologies: the container services business 20 years from now   Moderator:  **Andrey Timofeev**, Partner and Managing Director, Boston Consulting Group in Moscow  Speakers:  **Salman Babayev**, Vice-President for Commerce, Russian Railways  **Yerkhat Iskaliev**, Vice-President for Logistics, Kazakhstan Railways  **Alevtina Kirillova**, Advisor to the Head, Federal Tariff Service of the Russian Federation  **Yury Yuriev**, Director for Strategic Development, TransContainer | |
| 13:45-15:00 | Lunch *(Sary Arka 2,3 Halls)* | |
| 15:00-17:00 | Expert dialogue *(Sary Arka 4 Hall)*  **The CES: an Integrating Incentive to Boost International Transport Corridors**   * The advantages of unified tariffs for freight-generating sectors * Simplifying customs inspection procedures for the sake of accelerating transit transport * Automation as a factor of business competitiveness: the rules of electronic interaction for trading companies * Carriers’ access to work in the markets of partner countries: on the way to agreed transportation conditions * Helping implement the agreement on transport and logistics system between Russia, Kazakhstan and Belarus   Moderator:  **Boris Poretsky**, Partner, A.T. Kearney  Speakers:  **Oleg Dunaev**, Chairman, Committee on Logistics, Chamber of Commerce and Industry of the Russian Federation  **Vasily Gapeev**, Head, Office of the Belarusian Railways in Kazakhstan  **Alexey Illarionov**, Vice-President, Russian Railways  **Alevtina Kirillova**, Advisor to the Head, Federal Tariff Service of the Russian Federation  **Valery Reshetnikov**, Senior Vice-President for Corporate Management and Strategic Development, Russian Railways  **Baurzhan Urynbasarov**, Managing Director, Operational Work, Kazakhstan Railways |  |
| 20:00 | Gala - Reception on behalf of Kazakhstan Railways *(Sary Arka 1 Hall)* | |
| **14 November** | | |
| 10:00-11:30 | International Business Dialogue *(Sary Arka 1 Hall)*  **The Railways of the 21 century. Safer, Greener and Comfortable – The Three Main Pillars of Modern Infrastructure**   * Trade at high speeds: evaluating the infrastructure requirements in Central Asian * Technologies of Innovative Engineering – a springboard of commercial success * Building railways with an increased life cycle: how to evenly distribute the impact on infrastructure? * Modernising urban railways: how to ensure that rail transport dominates in big cities * Investment incentives for accelerated implementation of construction projects   Moderator:  **Irina Rossius**, Russian Journalist and TV presenter  Speakers:  **Adelsha Ermuhanov**, Managing Director of New Projects, Kazakhstan Railways  **Valentin Gapanovich**, Senior Vice-President, Chief Engineer, Russian Railways  **Bernard Gonnet**, Managing Director, Russia and CIS, Alstom Transport  **Gennady Talashkin**, First Deputy General Director, RZDStroy  **Tomash Shuba**, General Director, TINES | |
| 11:30-12:00 | Coffee break *(Open-air area near SaryArka Halls)* | |

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| |  |  |  |  | | --- | --- | --- | --- | | 12:00-13:30 | Session *(Sary Arka 1 Hall)*  **Logistics: a Business in the Intermodal Dimension**   * Principles of transport logistics: a formula for moving towards the 5S standard (cost, service, speed, maintenance and stability) * The role of rail transport in developing the logistics business: Kazakhstan’s experience * The development of the Khorgos – Eastern Gate special economic zone: creating a single transport and logistics system for the region * Optimal forms of outsourcing. How realistic is the transition to a single provider? * Business cooperation with the customs and border services   Moderator:  **Boris Lapidus**, General Director, Russian Research and Development Institute of Railway Transport; Chairman, International Railway Research Board at the International Union of Railways  Speakers:  **Oleg Dunaev**, Chairman, Committee on Logistics, Chamber of Commerce and Industry of the Russian Federation  **Rustan Dzhenalinov**, President, National Centre for Transport Logistics Development  **Edil Iskakov**, President, Kedentransservice  **Eduard Kaplan**, Chairman of the Board, ENRC Logistics  **Roman Novikov**, First Deputy Head, Central Directorate for Managing the Terminal and Warehousing Complex - Subsidiary of Russian Railways | Session *(Sary Arka 2 Hall)*  **Manufacturing – the Mobile Foundation for Eurasian Trade**   * Localising production in Central Asia: transferring technologies and creating engineering centres * Locomotive traction: en route to a technological breakthrough in heavy train traffic * The future for hybrid machines: resource savings and the environmental friendliness of transport * Trailer-on-flatcar transport: supporting business by developing and creating a specialised railway * Product quality: applying the IRIS standard as a key priority in the engineering industry   Moderator:  **Oleg Senkovsky**, First Deputy Head, Centre for Technical Audit, Russian Railways  Speakers:  **Valentin Gapanovich**, Senior Vice-President, Chief Engineer, Russian Railways  **Bernard Gonnet**, Managing Director, Russia and CIS, Alstom Transport  **José Carlos Miguel de Priego**, Head, Product Development, Talgo  **Vladimir Shneydmyuller**, Deputy General Director and Technical Director, Transmashholding | Session *(Sary Arka 3 Hall)*  **Restructuring the passenger system: national practices and global experience**   * Principles for the construction of high-speed transport: the relationship between state and loan capital * Profitable transport: systems for planning supply and meeting demand * Suburban transport: regional companies vs the nationwide carrier * Loyalty programmes as a long-term way of retaining customers * Capitalising the baggage freight transport segment * Synchronization of Various Directions of Reforming of the Local Passenger Transportation   Moderator:  **Olga Gorbunova**, Editor, RZD-Partner Magazine  Speakers:  **Mikhail Akulov**, Vice-President, Russian Railways-General Director, Federal Passenger Company  **Elena Bocharova**, Deputy General Director,Insurance Company Soglasie  **Akbulat Zhagiparov**, President, Passenger Transport  **Maxim Shneyder**, Head, Local Transportation Management Centre, Russian Railways | |

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| 13:45-14:00 | **Closing** *(Sary Arka 1 Hall)* |  |
| 14:00-15:30 | Lunch *(Sary Arka 4 Hall)* |  |

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